



The

# Remodelers

## CONNECTION

A monthly publication of the Central Ohio Chapter of NARI

July 2010

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New Members

Roundtable

BrewNet

Central Ohio's 1<sup>st</sup> MCR

Anniversary Celebration  
Pictures

EPA Lead RRP Rule Updates

2010 Events

And more

### CALENDAR of EVENTS

July 7—Wednesday

Lunch Roundtable

NARI Office

Tips for Getting Published

A Panel

\$20 Each with reservation

\$25 each for walk-ins

July 15—Thursday

General Meeting

Buckeye Ranch

Learn how Buckeye Ranch  
helps children

\$15 each with reservations

\$20 each walk-ins

July 28—Wednesday

NARI Night at Huntington Park

Potluck Tailgate and Clippers  
Game

August 6—Friday

Annual Golf Outing

## The Buckeye Ranch Site of July General Meeting



**When:** Thursday, July 15, 2010 6:00—8:00 PM

**Where:** The Buckeye Ranch  
5665 Hoover Rd., Grove City, Ohio 43123

**Topic:** *Learn How Buckeye Ranch Helps Children*  
The Buckeye Ranch is more than a place. As need in the community has grown, so has The Buckeye Ranch. Executive Director, Nick Reese will discuss the many aspects of their mission in Central Ohio.

**Cost:** \$15 with reservation  
\$20 for Walk-ins (no reservation)

**Reservation Deadline: Friday, July 9, 2010**

614-895-3080

naristaff@sbcglobal.net

<http://www.trustnari.org/members/events.php>

Bring a prospective member as our guest. One guest from a prospective company may attend at no charge.. Additional attendees from the same company will be charged.

A reservation is an obligation to pay. Reservations not cancelled 24 hours in advance of the meeting will be invoiced.



## NARI Night at Huntington Park

**Wednesday, July 28, 2010**

5:30—6:45 p.m. Picnic Potluck

7:05 p.m. Game Time  
Huntington Park



**Cost:** Adults \$10, Seniors (60 and over) & Kids (12 and under) \$7

We have a block of tickets reserved.

**Reservations for these seats are due by Monday, July 12<sup>th</sup>.**

Complete information on flier insert  
or at <http://www.trustnari.org/members/events.php>



### **2010 OFFICERS**

*Bryce Jacob, CR  
President*

*Dave Fox Design Build Remodelers*

*Jim Wright  
Vice President*

*Residential Designed Solutions*

*Mike Rosati  
Vice President  
Rosati Windows*

*Todd Schmidt, CR  
Secretary  
Renovations Unlimited*

*Regina Readd  
Treasurer  
Marble and Granite Works*

### **DIRECTORS**

*Scott Davidson  
Davidson Builders*

*George Kern  
Swan Freedom*

*Mark Kresge, CR  
Kresge Contracting*

*Craig Sedoris  
More Time For You*

*Scott Steiner  
Handyman Connection*

*Steve Watters  
Hamilton Parker Co.*

### **Legal Counsel**

*Matt Austin  
Barnes & Thornburg LLP*

### **Executive Director**

*Shari Bates, CAE*

## **Our President's Message**

Fellow Members,

Happy 25<sup>th</sup> Anniversary NARI! We just hit the mid-point to the year and it has been a great one. It appears that the market has improved greatly for many of our members and business is booming.

We have a very busy summer ahead of us at NARI as well. Clippers night is right around the corner and we will soon be back in full swing with our monthly general meetings. Please put the upcoming events listed in the newsletter on your calendar and get your family involved in those events geared toward their involvement.

As we continue to grow our membership and develop marketing, public relations, and member involvement, I want to personally invite those of you who are interested in building a stronger NARI to get involved. We are looking for the next leaders of NARI to get involved and begin their journey in a leadership role. We have a fantastic board and committee members. Without everyone's commitment to volunteering our association would not be recognized as one of the leading chapters in the country. Let's keep going strong.

Everyone have a great month and I look forward to seeing each of you soon.

Bryce Jacob, CR  
Dave Fox Design Build Remodelers  
President, NARI of Central Ohio  
614-459-7211  
bjacob@davefox.com

## **NARI of Central Ohio**

### **Vision Statement**

To be the primary resource for the Remodeling Industry and its consumers.

### **Mission Statement**

To develop the premiere organization with integrity, that advances remodeling professional's knowledge through education and industry involvement and serves as a trusted resource for consumers.

### **Our Values**

Integrity. Family. Honesty. Respect. Education.



The following companies have applied for membership in NARI of Central Ohio.

**Stanley Steemer Carpet Cleaning—Corporate**

5500 Stanley Steemer Pkwy  
Dublin, OH 43016  
614-652-2291

Represented by Allen D’Andrea  
Sponsored by Heather Brace

**The Electric Connection Inc.**

481 Schrock Rd.  
Columbus, OH 43229  
614-436-1121  
F: 614-436-1691

Represented by Judson Voorhees  
Sponsored by Matthew Ray

**Greenscapes Landscape Architects & Contractors**

4220 Winchester Pike  
Columbus, OH 43232  
614-837-1869  
F 614-837-2393

Represented by Marc Aubry  
Sponsored by Jim Wright

**American Community Newspapers**

5255 Sinclair Rd.  
Columbus, OH 43229  
614-410-0245

Represented by Jenna Cameron

**Marketing Galore**

64 E. Main St.  
Westerville, OH 43081  
614-890-8818  
F 614-898-0601

Represented by Elaine Reid  
Sponsored by George Kern



**JULY ROUNDTABLE**

**Wednesday, July 7, 2010  
11:30 AM—1:00 PM**

**Tips for Getting Published**

Do you have questions about getting published? Do you know what avenues are open to you? Here’s the place to get answers. The panel will discuss the elements you need, including some tips on getting photos published.

**Panel:**

Debbie Jackson, Custom Publishing Manager, Capital Style, and Central Ohio Home and Garden Magazine  
Steve Hesson, Publisher, Housetrends Magazine  
Christa Smothers, Creative Director, The Publishing Group

**Cost:** \$20 each with reservations includes lunch  
\$25 each for walk-ins includes lunch

**Reservations due: Friday, July 2, 2010**

614-895-3080      naristaff@sbcglobal.net  
<http://www.trustnari.org/members/events.php>



**MEET US AT BREW-NET**

What is BrewNet? It is an after-hours social networking event. It is an opportunity to meet and greet other members outside of a general meeting setting while enjoying your favorite brew. Also a great opportunity to establish new connections. No charge to attend and no reservations required.

**When:** Monday, July 12, 4:30—6:30 p.m.

**Where:** Columbus Brewing Company,  
525 Short St., Columbus 43215

Appetizers sponsored by  
**America’s Floor Source**

*Sponsorships of Appetizers for future BrewNets are available.  
Contact the NARI Office for details at 614-895-3080.*

**Proforma Buckeye**

175 F. East Broadway Ave.  
Westerville, OH 43081  
614-882-1890  
F 614-895-6407

Represented by Mary Moro

**From the  of NARI**

Congratulations to Space Transitions Custom Storage Solutions for being featured in the July issue of Remodeler’s Journal.

## PETER A. ROBINSON... CENTRAL OHIO'S 1<sup>ST</sup> MCR

**Congratulations** to Peter A. Robinson of Peter A. Robinson Remodeling LLC, Central Ohio's first Master Certified Remodeler (MCR).



Peter is among a very select group of remodelers and a great role model for our chapter. The MCR designation recognizes Certified Remodelers that have demonstrated commitment to the remodeling industry through support of their local chapter, NARI National, and/or their local community. The candidate has stood the test of time, and continues to be successful within the industry and uphold the "NARI Code of Ethics". The candidate must have held a CR designation for a minimum of 10 consecutive years and hold another NARI certification.

Peter has more than met the criteria. He has a 35 year history in the remodeling industry. He is from a family of builders and lumbermen and built houses as a teenager. After earning his college degree in psychology, while looking for that first full-time job, he returned to building homes. After 10 or so years, he decided building was his career, but he preferred remodeling homes to new builds.

His desire for professionalism, a love of learning about construction and his desire to invest in his business led him to seek NARI certification. In April of 1995, he earned the designation of Certified Remodeler. In 2004, he was again motivated to further his knowledge of the industry and pursue an additional certification, CKBR (Certified Kitchen and Bath Remodeler). He continues to maintain these certifications to strengthen his bond to the industry and to stay up on his business.

When Peter learned about a new certification opportunity, **Master Certified Remodeler** and that he was eligible to achieve this designation, he did not hesitate to pursue the certification. In 2010, Peter became one of the country's first **MCRs**. The designation lets others know he is serious about his business!

Peter has achieved a lot during his career, but there is one accomplishment that he is the most proud of: "Having as many happy clients as he does." He is now working for the kids of these clients; a second generation.

When asked what advice he would give to individuals relatively new to the industry or to those considering certification, he said; "Never stop learning. Go after as much education as you can. Not just book learning or formal education, but learn to deal with people; listen and take heed to what the client is telling you. Today – having the challenges we do, patience is a must. Look at your business to economize, but

## IS CERTIFICATION FOR YOU?

Are you interested in

- honing your skills
- staying current in the remodeling industry
- accelerating your career
- a gateway to learning
- achieving professional success
- enhancing homeowner and peer recognition

NARI certification can help you reach these goals.

Certification is available in the following areas.

CR—Certified Remodeler

CRS—Certified Remodeling Specialist

CRA—Certified Remodeling Associate

CKBR—Certified Kitchen and Bath Remodeler

CKBA—Certified Kitchen and Bath Associate

GCP—Green Certified Professional

CLC—Certified Lead Carpenter

CRC—Certified Remodeling Carpenter

There are multiple components for certification and they vary by area of specialization. For information on qualifications, pricing and the certification process visit [http://www.nariofcentralohio.org/members/education\\_certifications\\_def.php#cr](http://www.nariofcentralohio.org/members/education_certifications_def.php#cr)

Study groups are offered through NARI of Central Ohio and NARI National. For more information on study groups or classes, contact Joyce Falk by phone at 614-895-3080 or by email at [naristaff@sbcglobal.net](mailto:naristaff@sbcglobal.net).

## MEMBER HAPPENINGS



### Ride to Restore July 10, 2010

A motorcycle ride into Hocking Hills and back to support Homes for our Troops. Major Sponsors; Campbell Builders DKI, NARI of Central Ohio.

\$20.00 per rider  
\$10.00 per passenger

For more information or to register for the Ride, contact Heather Brace at 614-403-8916.

### Free Marketing Workshop

How To Market and Advertise Effectively

Wednesday, July 21st  
9:00 AM—12:00 PM

716 Mt. Airyshire  
Columbus, OH 43235

Registration Limited to 50  
Must register by 7/19

Call Bryan Sirak  
@ 614-602-5200

## Call for Nominations!

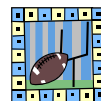
It is almost time again for the NARI of Central Ohio Nominating Committee to hear from those in the chapter who are interested in being nominated to the Board of Directors. The Nominating Committee will be looking for representatives who are committed to not only home remodeling, but also in helping to grow the organization.

Any member in good standing may nominate themselves, or another member for service on the Board. Serving on the Board of Directors of your Association is a service to your industry.

All nominees will be considered by the committee. To be considered, nominations must be received no later than September 10, 2010. Fax 614-895-3085 or email Shari at narishari@sbcglobal.net.



## NARI FANTASY DRAFT UPDATE



At half-time in the NARI Fantasy Draft Competition, Princess Laya has out scored most of the teams more than 2 to 1. The second half of the season could present a challenge for many of our coaches. As of June 24<sup>th</sup>, the scores are;

<u>TEAM</u>	<u>COACH</u>	<u>SCORE</u>
Princess Laya	S. Steiner	61
The Dream Team (Where Dreams Come to Life)	T. Schmidt	33
Big Readd Machine	R. Readd	30
Kryptonite	G. Kern	13
CAVEMEN (Contractors and Vendors Elevating Member Experiences Now)	B. Jacob	12
Knot Just Studs	C. Sedoris	12
S.T.I.L, (Super Teachers in Leadership)	S. Watters	10
	M. Kresge	10
	M. Rosati	9
R & R (Recruit & Retain)	S. Davidson	6
Stealth	J. Wright	6
	M. Austin	0

Our next team competition will be July 15<sup>th</sup> at The Buckeye Ranch.

**GO TEAMS!**

## NARI Office Welcomes New Staff Member



Welcome to Barb Potenza who has joined the NARI of Central Ohio Office staff. Her primary function is membership services. In this role, Barb works closely with our Membership Committee supporting their efforts to increase our chapter's membership.

She also performs a variety of clerical and administrative duties and works on miscellaneous projects as needed.

Barb is in the office on Tuesdays and Thursdays.

# 25<sup>th</sup> Anniversary Celebration

June 26, 2010 at Highbanks Park



NARI Past Presidents (back row l to r): Gary Winkler, 1985; Greg Rhinehart, 1995; Ron Damon, 1996; Dave Marsh, CR, 1997; Mike Campbell, CR, 1998 & 1999; Doug Brownfield, 2008; (front row) Ron Winkler, 1988; Mike Lange, 2006 & 2007; Bryce Jacob, CR, 2009 & 2010 and Landa Masdea Brunetto, IDS, 2001 & 2002.

## Thank You to Our Sponsors

Roasted Pig (Front half of Pig)  
**The Basement Doctor**

Hamburgers, Hot Dogs & Paper Products  
**Campbell Builders DKI**

Games for Young and Not Sooo Young  
**B & T Distributors**

Anniversary Cake  
**Ferguson Enterprises**

Beverages  
**Benchmark Insurance**  
**Countryside Electric**  
**Columbus Glass Block**

Prizes for Games  
**Brower Insurance**



A little help needed here!

This scary little creature decided to join our party! One of our brave young men took him to the woods.



**NARI of Central Ohio**  
Chartered in June 1985  
with 15 charter members.  
Today we are 225 members  
strong and growing.

**Happy Anniversary!**





Great creative desserts!



The water balloons were feeling pretty good on this sunny June day.



**Nail Driving Contest**

Junior and Senior Division

Winner—right Andy Hrynkow CR of Finish Line Building



Visit [TRUSTNARI.org](http://TRUSTNARI.org) for the recipes of the famous side dishes and desserts that were brought to the Party! Here is the winning recipe of the famous side dish brought by Jane Kuhns of Kuhns Contracting. Yum yum! It was great! Thanks Jane.

**Chinese Noodle Salad (Nappa Cabbage Salad)**

- 1 large nappa cabbage
- 2-4 green onion (mostly tops)
- 2 packages Ramen noodles (no seasoning)
- ½ cup sunflower kernels
- 1 package sliced almonds (about ¾ cup)
- ½ stick of butter

Chop and chill cabbage and onion.

Melt butter in large skillet, break noodles into small pieces, add almonds and sunflower kernels. Fry until light tan, stirring constantly (it will

burn easily so watch it!) Drain on paper towel and set aside leaving at room temperature.

**Dressing:**

- 1 cup salad oil, 2 tbs. Soy sauce, 1 cup sugar, ½ cup apple cider vinegar
- Mix thoroughly (can shake in jar or blender)  
20 minutes before serving mix noodle mixture and dressing with cabbage and onions. Serve.

(If you are not going to use all of salad at one meal you can mix small portions as salad is not good if left overnight.)

## **NEW Renovate Right Brochure Available**



The 1998 federal Pre-renovation Lead Information Rule requires that renovators provide homeowners, tenants and owners or lessors of child-occupied facilities with the "Renovate Right" pamphlet and obtain written confirmation that they received it. The purpose of the rule is to protect families during renovations in housing built before 1978.

Recently, the EPA has filed a complaint and proposed a \$784,380 penalty against a company in Michigan for violating this rule.

Brochures are available from the NARI Store at <http://store.nari.org/Default.aspx> or may be downloaded from the EPA website.

## **Online Lead Training and Certification Available**

The Custom Electronic Design and Installation Association (CEDIA) offers lead training and certifications across the country and online. NARI is pleased to support this industry partner in these efforts. Classes are open to non-members as well as members of CEDIA.

For more information or to register go to [www.cedia.net/lead/](http://www.cedia.net/lead/). The schedule is updated frequently.

## **EPA Lead RRP Rule—Clearance Amendment**

The EPA is proposing to add "lead paint clearance testing requirements" to the existing regulations. This amendment will require contractors to take post renovation abatement-style lead dust samples and, in certain cases, meet EPA's strict Lead Hazard Standards for clearance. There is mounting industry concern that this amendment blurs the line between renovation & remodeling and abatement. This amendment is open for comment until July 6. NARI has joined other allied industry associations including NAHB to fund an independent assessment of the legal ramifications of the amendment and its affect on the industry and member business.

NARI has requested the EPA to extend the deadline for comment and has also provided comment on the amendment. NARI has also requested a meeting with the EPA, including other industry groups and certified renovators that have completed projects under the new rule. Chapter leaders are encouraged to support future Calls to Action or member polls or surveys intended to gauge member opinion on this matter. We will keep you apprised of all developments.

## **EPA Delays Enforcement of LRRP Rule to Oct. 1**

The EPA announced today a delay in the enforcement of the LRRP rule. The agency acknowledged the need for additional time for renovation firms and workers to become trained and certified under the new Lead Renovation, Repair and Painting (RRP) Rule.

The rule took effect April 22, but the EPA today announced it is delaying enforcement, acknowledging concerns raised by NARI and other allied organizations.

Specifics:

Until Oct. 1, 2010, the EPA will not take enforcement action for violations of the RRP Rule's firm certification requirement.

For violations of the RRP Rule's renovation worker certification requirement, the EPA will not enforce against individual renovation workers if the person has applied to enroll in, or has enrolled in, by no later than Sept. 30, 2010, a certified renovator class to train contractors in practices necessary for compliance with the final rules. Renovators must complete the training by Dec. 31, 2010.

NARI continues to have concerns about new proposals from the EPA on clearance testing. NARI continues to work on your behalf to find ways to lessen the detrimental impact legislation may have on your businesses.

## NARI of Central Ohio 2010 Calendar of Events July 1 - December 31, 2010

Date	Event	Topic	Location
July 7	Roundtable	Tips for Getting Published	NARI Office
July 12	BrewNet	Social Networking	Columbus Brewing Co.
July 15	General Meeting	Learn About The Buckeye Ranch	Buckeye Ranch
July 28	NARI Night at Huntington Park	Tailgate and Clippers Game	Huntington Park
August 6	Golf Outing	Annual Golf Outing	Oakhaven Golf Course
August 11	Roundtable	Project Photography	NARI Office
September 8	Roundtable	Contractors Only—An Open Forum	NARI Office
September 10—12	Best of Fall Show		Ohio Exposition Center
September 13	BrewNet	Social Networking	Columbus Brewing Co.
September 16	General Meeting	“The Fall Kick Off” Tailgate	Swan Freedom
October 2 & 3	Home Improvement Showcase—A Tour of Remodeled Homes		
October 13	Roundtable	Vendors Only—An Open Forum	NARI Office
October 21	General Meeting	Natural Stone Slab Countertops	Mont Granite
November 1	BrewNet	Social Networking	Columbus Brewing Co.
November 10	Roundtable	Estimating	NARI Office
November 18	General Meeting	Elections	Ferguson Bath, Kitchen & Lighting Gallery
December 3	Holiday Awards Banquet Social Hour, Dinner, Installation of Board, Officers and Awards Presentations		Columbus Museum of Art

More information is available at <http://www.trustnari.org/members/events.php>

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## Save the Dates!

**August 6<sup>th</sup>  
Annual Golf Outing**

**December 3<sup>rd</sup>  
Holiday Awards  
Banquet**

## Get Your Company Name in Front of the Consumer!

Why not write an article for *NARIToday*.

*NARIToday* is the center 16 pages of the Columbus Dispatch magazine, *CENTRAL OHIO HOME & GARDEN* which is distributed to 100,000 home in the Central Ohio area.

You are the expert and the consumer is looking for information; why not share your expertise with them. They will remember your name.

Articles are not sales pitches. They need to be generic to the topic. Can't think of a topic, contact Shari at the NARI Office for a list of possible topics. Take pen in hand, write and submit. We will refine the article if needed and the Dispatch has a great editorial staff.

You will be given credit at the end of the article. What are you waiting for?

## The Hiring Incentives to Restore Employment Act

The Hiring Incentives to Restore Employment Act (HIRE), more commonly known as the Federal Jobs Bill, was recently signed into law. This legislation includes opportunities for your business.

### WHAT IS THE TAX BREAK TO BUSINESS OWNERS?

- An Employer who hires someone who has been unemployed for sixty days or more does not have to match Social Security for that employee for the remainder of 2010!
- If the new hire remains on the payroll for a minimum of one year the employer will receive a tax credit of up to \$1,000.00.
- Start date is after Feb 3rd 2010, but before January 1, 2011 for wages paid between March 19, 2010 and December 31,2010.
- Employee has not worked more than 40 hours total during the last 60 days.
- Employee must sign affidavit attesting to the employer this is true.
- Employee can not be a family member of the business owner
- Employee is not hired to replace another employee unless the previous employee was separated from employment for voluntary cause.

*Article courtesy of PAYCHEX*  
5450 Frantz Road, Suite 100, Dublin, OH 43016  
614-210-0400



Are you distributing the ACE Survey to your customers? You only need a minimum of 5 surveys to be eligible.

ACE Survey submission Deadline:  
Monday, November 1, 2010

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[www.rsvpohio.com](http://www.rsvpohio.com)



# Workers' Compensation Update:

## PRIVATE EMPLOYERS

### Lower Your Premium with the NARI/Frank Gates Group Rating Plan

Eligible NARI members will begin receiving BWC group rating information in June 2010 for the July 1, 2011 rate year. NARI recommends Frank Gate/Avizent as their only group rating TPA/administrator. By enrolling with the NARI/Frank Gates Group plan you will receive the highest premium discounts possible. Frank Gates will provide additional cost control services and you will support the mission of NARI. Stay loyal to the NARI and join the NARI/Frank Gates Group for July 2011!

## The Business Corner

**Q.** How could a CFO (Chief Financial Officer) help my business?

**A.** CFOs work in three primary areas - Cash flow, Finance and Operations. Cash flow comes from three places: 1) operations, 2) banks and 3) investors. The best source of cash is running your business optimally, which maximizes profits. If you don't generate positive cash flow, it is hard for banks to lend you money. Focus on managing operating profits, overhead, inventory, accounts receivable and capital equipment.

Finance is broad and includes everything from budgeting, forecasting, accounting, administration, and other areas. Good CFOs make sure these areas are all running smoothly.

Finally, CFOs focus on operations. They know where you are profitable and where you are not. In order to optimize profits, you have to have good financial information to review. An income statement is just a start; detailed profitability analysis and solid operating data are the keys.

*Article courtesy of Focus Business Solutions—The CFO Company™  
4200 Regent St., Columbus, Ohio 43219  
Derek Benseler 614-944-5761*

### Promote Your Company at [www.trustnari.org](http://www.trustnari.org)

Looking for a new place to reach consumers and NARI members? Why not advertise at [www.trustnari.org](http://www.trustnari.org)?

Ads may be placed on either the Consumer side or the Member/Industry side of the site. The block ads display on the right side of the pages. Ads run quarterly for \$100 per quarter.



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Westerville, OH 43081

# Member Benefits!

- *NARI ACE Awards*
- *Group Health Insurance Program*
- *Personal Auto and Home Insurance Discounted Plans*
- *Group Rated Workers Compensation*
- *Contractors Business Liability Insurance Program*
- *Discounted Payroll Program with Paychex*
- *Sample Safety Program for contractors*
- *Credit Card Processing Program*
- *Industry Library*
- *Membership Directory*
- *NARI at the Home & Garden Show*
- *NARI Home Improvement Showcase*
- *Monthly local & national newsletters*
- *Use of Trademarked Logo*
- *Educational Seminars*
- *Dinner meetings, networking and education*
- *Supplier Trade Shows*
- *Contractor of the Year (CotY) Awards Program*
- *Special Events; golf, shooting competition & holiday events*
- *Legislative watchdog*
- *Local & national websites*
- *Mentor Program*
- *Community Service involvement*
- *Free Industry magazine subscriptions*
- *SuperFleet Fueling Program*

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Dispatch**  
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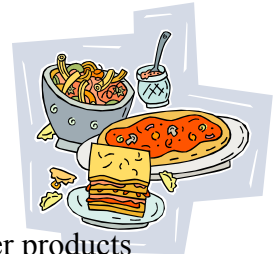
# NARI Night at Huntington Park

*Columbus Clippers* versus *Buffalo Bisons*

**When: Wednesday, July 28th, 2010**

5:30 p.m.—6:45 p.m. Picnic Potluck

Parking Lot off Kilbourne St. Between Spruce and Vine Streets  
(Look for the NARI signs)



**Please bring a dish to share-**

NARI will provide Hot Dogs, Mac & Cheese, Beverages and paper products

7:05 p.m.—Game Time — Huntington Park

**Cost: Reserved Seats:**

**Adults \$10, Seniors** (60 and over) **& Kids** (12 and Under) **\$7**

Tickets will be distributed at the 5:30 p.m. Tail Gate or may be picked up at the NARI Office.

**T-Shirt Sponsorships Available—Call the NARI Office**

(Company logo will appear on the back of the T-shirt)

T-Shirts may be picked up in advance at the NARI office also.

If you want to sit with someone in particular please submit the reservations together or note it on each reservation form. Thank you.

NARI Night at Huntington Park Reservation Form

\*\*\*\*\*Reservations due by Monday, July 12, 2010\*\*\*\*\*

Company Name: \_\_\_\_\_ Phone No. \_\_\_\_\_

Individual ordering tickets: \_\_\_\_\_

Number of Reserved Tickets: Adults \$10 \_\_\_\_ Kids \$7 \_\_\_\_ Senior \$7 \_\_\_\_

# of T-shirts by size: XXL \_\_\_\_ XL \_\_\_\_ L \_\_\_\_ M \_\_\_\_ S \_\_\_\_ Youth L \_\_\_\_ Youth M \_\_\_\_

**Payment must accompany order.** Payment method: \_\_\_\_ Check made out to NARI is enclosed \_\_\_\_ Credit Card

***Credit Card Payments:***

Name on Card \_\_\_\_\_ Company \_\_\_\_\_

Billing Address \_\_\_\_\_ City \_\_\_\_\_ ST \_\_\_\_\_ Zip \_\_\_\_\_

\_\_\_\_ MC \_\_\_\_ VISA \_\_\_\_ Discover Credit Card # \_\_\_\_\_

Exp. Date \_\_\_\_\_ CVV code \_\_\_\_\_ Total \$ \_\_\_\_\_ Signature \_\_\_\_\_

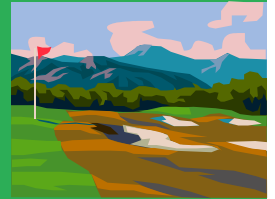
**Please return with payment to:** NARI of Central Ohio  
285 North State Street, Ste 102, Westerville, OH 43081  
(614) 895-3080 Fax 895-3085

# 2010 NARI Golf Outing

Friday, August 6, 2010

*Oakhaven Golf Course*

2871 US Highway 23 N, Delaware, OH 43015  
740-363-9900



**Registration 8:00 a.m.**

**Driving Range Open 8:00 a.m.**

**Shot Gun Start 9:00 a.m. (Scramble)**

All players must observe Oakhaven's rules of etiquette and dress code of collared shirts, sleeves (for men), and no cutoffs.

**SOFT SPIKES MANDATORY.**

**Maximum of 144 Golfers**

**Registration Deadline:**

**Friday, July 16th**

*\$95 per golfer*

**After Friday, July 16th—\$105 per golfer**

Includes green fees, cart, continental breakfast, burgers and brats dinner, door prizes and awards.

## Sponsorship Opportunities on page 2

**Registration:** Sign up as a team or as an individual.

Company \_\_\_\_\_ Phone Number \_\_\_\_\_

Golfers: \_\_\_\_\_ Golfers # \_\_\_\_\_ @ \*E.B. \$95 ea \_\_\_\_\_ @ \$105 ea

\_\_\_\_\_ Dinner Only # \_\_\_\_\_ @ \$25 ea.

\_\_\_\_\_ Sponsorship \_\_\_\_\_ @ \_\_\_\_\_

\_\_\_\_\_ **Total** \_\_\_\_\_

\_\_\_\_\_ Check is enclosed. \_\_\_\_\_ Charge my credit card. Information is below.

### **Credit Card Payments:**

Name on Card \_\_\_\_\_ Company \_\_\_\_\_

Billing Address \_\_\_\_\_ City \_\_\_\_\_ ST \_\_\_\_\_ Zip \_\_\_\_\_

\_\_\_ MC \_\_\_ VISA \_\_\_ Discover Credit Card # \_\_\_\_\_

Exp. Date \_\_\_\_\_ CVV code \_\_\_\_\_ Total \$ \_\_\_\_\_ Signature \_\_\_\_\_

**Please return with payment to:** NARI of Central Ohio  
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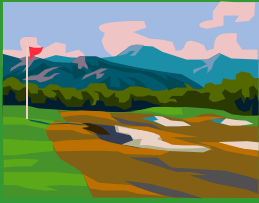
# 2010 NARI Golf Outing

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740-363-9900



## Sponsorships Opportunities

- \_\_\_\_\_ **Golf Cart Sponsor—\$500** **1 sponsorship available**  
Entry Fee for 1 Golfer, Sign for Each Golf Cart, Recognition at dinner, in Newsletter and on website.
- \_\_\_\_\_ **Dinner Sponsor—\$400** **2 sponsorships available**  
Entry Fee for 1 Golfer, Recognition at dinner, in Newsletter and on website.
- \_\_\_\_\_ **Beverage Sponsor—\$250** **2 sponsorships available**  
Company's name at Beverage Locations, Recognition at dinner, in Newsletter and on website.
- \_\_\_\_\_ **Poker Run Game Sponsor—\$200 plus prizes** **1 sponsorship available**  
Recognition at dinner, in program and on website.
- \_\_\_\_\_ **Hole Sponsor—\$100 plus door prize** **18 sponsorships available**  
Name on signage at hole, Recognition at dinner, in Newsletter and on website. May have a company representative at the hole.
- \_\_\_\_\_ **Flag Sponsor—\$75** **18 sponsorships available**  
Signage on the flag pole on the green, recognition in program and in Newsletter.
- \_\_\_\_\_ **Door Prize Contributor** **Unlimited**  
Recognition in program, at dinner and in Newsletter. Door prizes may be brought to the event or dropped off at the NARI Office, 285 N. State St., Ste. 102. Westerville, OH 43081.

Company: \_\_\_\_\_ Total \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ ST: \_\_\_\_\_ Zip: \_\_\_\_\_

Contact: \_\_\_\_\_ Phone Number: \_\_\_\_\_



# NARI's On-Line Garage Sale

**Time to CLEAN-OUT!**

**Donate those mis-measured, scratch & dent or discontinued items for NARI's first every On-Line Garage Sale.**

**We will take care of all the details and when the item is sold and paid, we will connect the buyer with you for item pick-up. The Garage Sale will be linked through the NARI of Central Ohio website at [TRUSTNARI.org](http://TRUSTNARI.org). The Sale will take place from September 8th through October 18th.**

**Here's what we need from you:**

**Item:** \_\_\_\_\_ **Retail Value:** \_\_\_\_\_

**(Please duplicate page for each item)**

**Detailed description (size, color, finish, etc.):** \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**Condition (New, scratched/dented, slightly used—give complete details):** \_\_\_\_\_

\_\_\_\_\_

**Other details to help with the sale:** \_\_\_\_\_

\_\_\_\_\_

**Photograph of item in jpg format. E-mail to: [nariassist@sbcglobal.net](mailto:nariassist@sbcglobal.net)**

**Your Company name:** \_\_\_\_\_

**Address where item is located:** \_\_\_\_\_

**Contact Person:** \_\_\_\_\_

**Contact Phone number:** \_\_\_\_\_ **and/or cell #** \_\_\_\_\_

**PLEASE SUBMIT BY AUGUST 10, 2010 AND PREFERABLY SOONER.**

**Fax to (614) 895-3085 and e-mail to [nariassist@sbcglobal.net](mailto:nariassist@sbcglobal.net)**

**Questions? Call NARI at 614-895-3080**

**WE APPRECIATE YOUR CONTRIBUTIONS!**